

Job Opening for Medium Voltage Inverter Application Engineer

01 June 2009

Job Description:

To provide Sales, Application and Technical Support for Saminco's Medium Voltage Inverters and Starters (1000VAC to 6,600VAC). This includes but is not limited to: Pre and Post Sales Support, Application Engineering, System Start-up and Training and other Technical Support as required.

Duties and Responsibilities:

- Develop and maintain customer contacts
- Make selected sales calls individually and with other project team members
- Develop sales contracts, oversee contract execution and distribution.
- Define and document Scope of Work for projects
- Define and document system bills of materials
- Help coordinate/initiate project kick-off meetings
- Monitor job cost information. Provide assistance to accounting for outstanding invoices and variances from estimates.
- Monitor project throughout design, manufacture, commissioning and operation

Preferred Qualifications and Experience:

- BS Degree
- 4 years' experience in Medium Voltage systems design
- Ability to develop and present technical papers to small and medium size groups
- Excellent communication skills, (written, and verbal)
- Strong attention to details, highly organized, computer literate
- Ability to work well in a fast-paced professional office environment
- Some travel will be required

* If you are interested in applying for this position, please submit a written request to the Human Resource Department by the end of business Friday, June 30th, 2009.

Saminco is a private, profitable wholly American owned corporation that has been in business since 1992. There are presently over 100 people employed by Saminco.

Saminco is an equal opportunity employer offering competitive salaries, medical benefits and 401(k) plan for all full time employees